# MINDY MARIE

#### CREATIVE DIRECTION x SENIOR DESIGN x PRODUCT DEVELOPMENT x TECH

### **SUMMARY**

Capable of various tasks, ready to collaborate & lead, I Am a Designer, Director & Developer with awareness of Tech & the full cycle from concept to completion with over 16 years of well-rounded experience in the apparel industry's varied facets of operation. I've an eye for editorial, a fiscal logistics mind for margins & operations, as well as trend timing. Where I go, millions follow.

#### **EXPERIENCE**

#### SENIOR DESIGNER @ BJD Inc. 2022 - Present

Creative Direction, Collection Design, Product Development & Sourcing management <u>resulting in sales growth of 200% for 2 house brands</u>. Facilitated rebrand by design of new trim packages & perfected specialty fits. <u>Identified market opportunities & ensured success with cross functional partners</u>, i.e. VP, Sales, CEO, Production, PD, Tech Design & Factories. Mentored team members.

#### SENIOR DESIGNER @ Indochine, 2021 - 2022

Direct sourcing, design practices & development strategies, <u>convince senior executives towards</u> <u>business tactics & influence buyers purchasing choices</u>. Deliverables include high proficiency, speed, aesthetically pleasing presentations, seasonally designed collections & <u>trend prediction</u>.

#### TECHNICAL DESIGNER @ The Great by Emily & Meritt, 2019 - 2021

Collaborated to achieve ideal fits in fittings with relevant department members: Director, Design, Technical Design, Production & <u>Factories in LA & Europe</u>. Created clear & concise fit comments.

#### SENIOR COLLECTIONS DESIGNER @ Radiant Inc, 2016 - 2019

Director of Product Design & Development. Worked with Owner & Creative Director in Technical understanding to translate visions to Factories. <u>Influenced Brand Identity & Built its Unique Voice.</u>

# DESIGNER @ 4WHATITSWORTH, 2015 - 2016

High volume fast paced design & development for bohemian, mainstream, mass market types.

#### **DESIGNER @ SUNRISE BRANDS, 2012 - 2015**

Creative Design Lead for 2 in-house brands & 5 companies (private label), <u>leading to \$44 million in profits</u>. Sent to Hong Kong/China to improve development with Agents/Factories/Wash Houses. Vetted potentials in interviews. Hired Associate & Assistant to support me & mentor.

## ASSOCIATE DESIGNER @ Hot Topic & Nasty Gal. 2012

Lingerie, Lounge & Accessories. Support & design inception of collection launch for Blackheart.

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